

## California FAIR Plan Association

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**Date:** January 4, 2010  
**To:** All Producers  
**Subject:** Commission Change  
**Effective:** April 1, 2010

Commissions for all new business policies with an effective date of April 1, 2010 or later will be 10% and commissions for all renewal policies with an effective date of April 1, 2010 or later will be 8%.

Commissions paid on mid-term change transactions will be based on the commission in place for the current term of the policy.

These changes apply to all lines of business and property locations.

The FAIR Plan is the market of last resort and should only be considered if no alternatives are available in the voluntary market.